

Board of Directors Meeting Agenda Classroom May 4, 2023 3:00 p.m. – 5:00 p.m.

## 1. Consent Agenda

Approval of May 4, 2023 Agenda Approval of the April 10, 2023 Board Meeting Minutes Approval of the April 27, 2023 Board Meeting Minutes

Motion: That the Board accept the March 30, 2023 Consent Agenda as presented.

## 2. Business Arising from Minutes

# 3. April 2023 Management Report

• Note administration has several information updates contained within the Management Report that the Board may wish to discuss more fully so it has been removed from the consent agenda and placed as a stand alone item on the agenda.

## 4. New Business:

a. Potential Land Purchase - in camera

**Motion:** That the Board take the meeting in-camera to prevent disclosure of information that may be harmful to CCH's business interests.

- 5. Motion Resolution Action List no outstanding resolutions:
- 6. Meeting Adjournment

A majority of the Directors in office shall constitute a quorum. In the case of an equality of votes, the Chair shall be entitled to a second or casting vote. (Articles of Association s45)



# Board of Directors Meeting Minutes The Classroom – Civic Centre April 10, 2023 3:00 p.m. – 4:00 p.m.

Board Members in Attendance:	Rob Murray Jamie Findlay Sean Krausert	Todd Kunst Tanya Foubert
Board members Absent:	Jeff Mah, Wade	e Graham, Jessie Fonseca
Others in Attendance:	Lisa de Soto, Co	СН

Rob Murray called the meeting to order at 3:00pm

#### 1. Consent Agenda

**Motion 2023.043:** Moved by Tanya Foubert that the Board accept the April 10, 2023 Consent Agenda with minutes as amended to correct spelling of "administration".

CARRIED

- 2. Business Arising from Minutes None.
- 3. New Business:
  - a. Executive Director Position Profile

**Motion 2023.044:** Moved by Rob Murray that the Board approve the Executive Director Position Profile and Marketing Document prepared by Human Edge Executive Search, as amended.

CARRIED

## b. Executive Director Compensation Package – CONFIDENTIAL

**Motion 2023.045:** Moved by Todd Kunst that the Board go in-camera as disclosure of this information could be harmful to the business interests of the organization (s25) **CARRIED** 

Motion 2023.046: Moved by Todd Kunst that the Board come out of in-camera CARRIED

Motion 2023.047: Moved by Tanya Foubert that the Board approve the Executive Director Salary Range as presented.



c. Recruitment Sub-committee – confirmation of membership and authorization to hire.

**Motion 2023.048:** Moved by Rob Murray that the following Board and administrative personnel be appointed to the Recruitment Sub-committee and that the committee be authorized to work with the selected Recruiter to complete all aspects of the recruitment process for the new Executive Director position including but not limited to interviewing, reference checking, final candidate selection, and contract negotiation.

1. Rob Murray, 2. Wade Graham, 3. Tanya Foubert,

4.<u>Todd Kunst</u>, 5.<u>Lisa de Soto</u>

CARRIED

- 4. Motion Resolution Action List no outstanding resolutions
- 5. Meeting Adjournment

Motion 2023.049: Moved by Sean Krausert that the meeting be adjourned at 3:55 pm CARRIED

Managing Director

Chair



# Board of Directors Meeting Minutes Virtual Meeting April 27, 2023 3:00 p.m. – 4:00 p.m.

Board Members in Attendance:	Todd Kunst Tanya Foubert Jamie Findlay Jessie Fonseca Wade Graham Jeff Mah		
Board members Absent:	Sean Krausert, Rob Murray		
Others in Attendance:	Lisa de Soto, CCH Michelle Lutz, Calvin Scott, Avail CP.		

Jessie Fonseca, Vice Chair called the meeting to order at 3:03pm

# 1) Agenda Approval

**Motion 2023.050:** Moved by Todd Kunst to approve the April 27, 2023 Agenda as amended to replace 2021 with 2022 in the title of item 3a and in the accompanying staff report.

CARRIED

CARRIED

## 2) Business arising from Minutes – None

## 3) Reports:

a. **CCH 2022 Audited Financial Statements** – Michelle Lutz, CPA and Calvin Scott, both with CCH's audit firm Avail CAP presented the 2022 Audited Financial Statements and answered questions from the Board.

**Motion 2023.051:** Moved by Wade Graham that the Board approve the CCH 2022 Audited Financial Statements as presented.

## 4) New Business - None

5) Motion Resolution Action List – all complete

## 6) Meeting Adjournment

Motion 2023.052: Moved by Jeff Mah that the meeting be adjourned at 3:32 pm CARRIED

Managing Director



DATE OF MEETING: May	4, 2023
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**Consent Agenda** 

SUBJECT: Management Report

**RECOMMENDATION:** For information

**EXECUTIVE SUMMARY** 

#### **1.0 OPERATIONS UPDATE**

	CC	CH OPER	ATIC	) NS F	REPC	DRT				
		Ma	rch	2023						
	OWN	Program	RENT Program							
Wait List:	170	+12 over last month		14	42			+40 over la	ast month	
Applications YTD:	41	+13 over last month +32 over STLY		7	'4			+35 over la +48 ove		
Applications Received/Processed 2022:		72 154								
Inquiries YTD:	76		1	116 +39 over last month +63 over STLY						
Inquiries 2022:	222	7 Total				238 1	Total			
Current Occupancy:			100%	Hector	100%	McArthur	100%	Wolf Willow	100%	NLCC
Total Vital Home Units:	162	No units for sale in March 2 units from Spring Creek were onboarded to the Program	e	50	2	18		9	:	1
Turnover YTD:	3%	5	2%	1	10%	5	10%	1	0%	0
Turnover 2022:	12%	19 sales (19/157)	18%	11 Units (11/60)	31%	15 units (15/48)	30%	3 Units (3/9)	0%	0
	<b>↑</b> A	bove numbers u	pdated a	is of Mar	ch 31, 20	23 个				



Theresa Bolton, Interim Operations Manager has prepared a series of tables (see Attachment #1) to this Management Report) to inform the Board on the current rental market vs the CCH Rent Portfolio. The tables provide details of the rent associated to income that CCH tenants pay and CCH rent rates vs market rates. They also demonstrate the connection CCH tenants have to Canmore and the family types that are living within the Program. Theresa will attend the meeting to present the material and answer questions.

## 2.0 CCH VITAL HOMES SALES – March/April 2023

#### Sold or conditionally sold:

101 125D Dyrgas Lane (Wolf Willow), 2 bedroom ground floor unit, \$281,000, possession May 1, 2023

#### **Current listings/showings:**

- #101, 125G Dyrgas Lane 1bedroom + Den (common room conversion unit) \$290,000
- #202, 125H Dyrgas Lane 3 bedroom unit \$361,500
- #207, 505 Spring Creek Drive (Glacier Rock Lodge) 2 bedroom unit \$575,000

#### **3.0 OTHER**

- 1. Executive Director Recruitment Update (from HumanEdge Executive Search)
  - Engaged HumanEdge advisor network April 10-21
  - Posted Position Profile on: CCH Website, Town of Canmore website, Alberta Municipalities website, Indeed, LinkedIn and social media distribution
  - Shared the opportunity with a dozen Bow Valley stakeholder groups for sharing in their networks (e.g. BOWDA, Chamber, Downtown Business etc.).
  - Commenced outreach and direct calls to potential candidates in relevant sectors primarily in Alberta, BC, and Ontario with secondary passive outreach to national market.
  - The following timelines are projected:
    - Applicant vetting / qualifying interviews completed by May 5
    - Formal interviews of selected candidates ('long-list') completed by May 19
    - Presentation of the shortlisted candidates to Selection Committee week of May 22
    - Proposing shortlisted candidate interviews (with all of selection committee present) during the week of June 5
    - o Potential candidate offer by June 12

## 2. Social Media Contract Update (Business Plan Goal C1)

- The RFP closed the week of April 17.
- A total of 7 proposals were received, including 3 from local individuals/firms
- Administration evaluated the proposals based on the following criteria:
  - i. Experience with similar projects including references



- ii. Methodology and approach to work
- iii. Community and housing issue familiarity/understanding
- iv. All in cost
- Based on the evaluation, the contract has been awarded to James Kendal, a Canmore resident and entrepreneur. James has senior management experience in Tourism, Hotel, Fitness, Restaurant and Retail operations. He currently runs the social media content and website management for The Yoga Lounge and did the same for the Cellar Door until 2022 and while he was managing partner for Tapas Restaurant.

# 3. 205 Stewart Creek Landing Rezoning (Business Plan Goal A2)

- The CCH owned parcels in Three Sisters have now been consolidated into one parcel with municipal address assigned as 205 Stewart Creek Landing.
- McElhaney Engineering was retained to plot possible building footprint configuration based on the current zoning of R3 SC and the footprint of the Willow Townhouse Units constructed at Hawks Bend (see Attachment #2).
- Given the front and rear set-backs of this district, the irregular shape of the corner "nose" parcel obtained from the Town offers provides little added development benefit.
- As a result, administration has retained Findlay Group Architects to review and advise on whether a Direct Control (DC) zoning, with reduced set-backs could improve the development potential of the property.
- Unfortunately, given the timeframe anticipated to complete this work in addition to the time needed to rezone the property (~ 4-6 months), we will not meet the schedule for development outlined in the recently approved Business Plan. However, a modification of the timeline by one quarter for each activity should still be doable.

## TSMV CCH lands development

- Complete the re-zoning of the subject lands by Q2-Q3
- Initiate EOI for qualified firms in Q3Q4
- Begin Design/Build Request for Proposal (RFP) by <u>Q4 Q1 2024</u>
- Award contract for the development of Vital Homes units by end of <u>Q4Q1 2024</u>
- Secure development financing by <u>Q1-Q2</u>2024.

## 4. Sustainable Build initiative (Business Plan Goal A3 and Goal D3)

- Administration has participated in two meetings with representatives from the Biosphere Institute, BOWDA and the Bow Valley Climate Action Group to discuss opportunities for advancing sustainable building practices in housing projects throughout the valley.
- Following these discussions and in reflection on how best to advance CCH objectives related to upcoming projects, Administration believes it's best to fund project specific research rather



than broad based research that would apply across the housing spectrum.

- To that end, administration is considering issuing a proposal call for a District Energy or Geothermal Energy Feasibility Study for the Palliser Area. The study will be funded by the special projects reserve and will seek to answer the following questions:
  - What is the development density needed to make a district energy system economically viable?
  - Can district energy be coupled with renewable energy sources such as solar and geothermal energy?
  - What is the solar and geothermal energy potential of the Palliser area?
  - What development footprint would be required for a district energy facility?
  - Can district energy systems be phased with development?
  - What is the energy and cost savings potential of a district energy system in the Palliser area?

#### 5. Potential Private/Public Sector Partners

- Administration met with the owners of two parcels of land on Three Sisters Drive that are currently being considered for rezoning by the Town. Should the rezoning be approved, and the project pro-forma prove feasible, the owners are interested in the density bonus structure which would see up to 2 units (of a possible 12 units) be designated as Vital Homes.
- A meeting was held with Ebony Remple, Executive Director for the YWCA to learn more about their Higher Ground Project and how CCH might partner with them on a build in the Palliser area. It's still early days, however there's definite synergies to explore and possibilities to partner with the Town as well on the development in the moustache lands.
- I've also reached out to the developer of #1 Industrial Place to inquire if there's interest to partner with CCH on the 52 units of employee housing proposed for the development. I received a positive response and was advised they'll get back to me once their DP is in place, expected in the next couple of weeks.

#### 4.0 TOWN OF CANMORE UPDATE

Whitney Smithers will provide a verbal update on:

- CCH Build Rate (See Attachment #3)
- Housing Accelerator Fund (HAF)
- 2.3 Hectare land transfer from Province to the Town for affordable housing

Prepared by: Lisa de Soto, Strategic Leadership Advisor Prepared on: May 1, 2023

Unit A203 A303 B202	Size					ctor-April 2023				
A303 B202			Income		Rent	Connection	Rent as a % of Income	Family Type	Stats	
B202	*Bachelor	\$	24,936	\$	848	3	41%	1		
	*Bachelor	\$	42,069	\$	965	4	28%	1	Rent Range	A
	*Bachelor	\$	21,859	\$	852	4	47%	1	\$806-\$965	Average % below
B207	*Bachelor	\$	22,304	\$	852	3	46%	1	Average Rent \$888	Market-
B302	*Bachelor	\$	46,816	\$	850	3	22%	1		28%
B307	*Bachelor	\$	26,915	\$	806	4	36%	1	Average Rent as a %	
C202 C302	*Bachelor *Bachelor	\$ \$	28,192 30,845	\$ \$	965 965	1	41% 38%	1	of Income-37%	
4404	4.0.4	\$	20.407	\$	1.005	4	5.00/	1		
A101 A201	1Bdrm 1Bdrm	\$ \$	20,487 26,513	ې \$	1,005 1,076	1	59% 49%	1	1	
A201 A202	1Bdrm	ې \$	57,294	ې \$	948	3	20%	1		
A202	1Bdrm	\$	47,000	\$	1,048	1	27%	1		
A301	1Bdrm	\$	35,417	\$	1,100	1	37%	1	1	
A302	1Bdrm	\$	38,000	\$	974	1	31%	1	1	
A306	1Bdrm	\$	42,857	\$	1,119	1	31%	1		
B103	1Bdrm	\$	26,390	\$	958	1	44%	1	1	
B104	1Bdrm				Current	Vacant Unit				
B203*	1Bdrm	\$	22,525	\$	1,120	1	60%	1		
B204	1Bdrm	\$	46,466	\$	1,077	3	28%	1		
B205	1Bdrm	\$	37,014	\$	1,098	2	36%	1	Rent Range	
B206*	1Bdrm	\$	26,963	\$	852	4	38%	1	\$850-\$1120	Average %
B210	1Bdrm	\$	64,797	\$	1,008	1	19%	3	Average Rent-\$1027	below
B211	1Bdrm	\$	49,917	\$	1,098	1	26%	1		Market-
B303*	1Bdrm	\$	30,531	\$	850	1	33%	1	Average Rent as a %	47%
B304	1Bdrm	\$	38,878	\$	1,105	1	34%	1	of Income-37%	
B305	1Bdrm	\$	26,252	\$	1,100	3	50%	1		
B306*	1Bdrm	\$	51,661	\$	880	1	20%	1		
B310	1Bdrm	\$ \$	45,796	\$ \$	1,075 1,098	1 2	28% 31%	1		
B311 C103	1Bdrm 1Bdrm	\$ \$	43,124 61,603	ې \$	971	1	19%	3		
C203	1Bdrm	ې \$	27,725	ې \$	911	3	39%	1	1	
C203	1Bdrm	\$	57,381	\$	1,075	2	22%	1	1	
C205	1Bdrm	\$	41.799	\$	1,028	3	30%	1	1	
C303	1Bdrm	\$	49.639	\$	974	1	24%	1	1	
C304	1Bdrm	\$	20,454	\$	1,100	3	65%	1		
C305	1Bdrm	\$	13,744	\$	1,081	3	94%	1		
A204	2 Bdrm	\$	74,081	\$	1,521	1	25%	3		
A102	2 Bdrm 2Bdrm	\$	66,171	\$	1,321	1	24%	2	-	
A102 A205	2Bdrm	\$	78,992	\$	1,521	1	23%	4		
A304	2Bdrm	\$	48,055	\$	1,507	1	38%	5		
A305	2Bdrm	\$	87,350	\$	1,480	1	20%	4	1	
B102 BF	2Bdrm	\$	47,690	\$	1,153	3	29%	1		
B105 BF	2Bdrm	\$	65,661	\$	1,200	1	22%	4	Rent Range	
B201	2Bdrm	\$	41,537	\$	1,335	1	39%	4	\$1153-\$1551	
B208	2Bdrm	\$	33,106	\$	1,389	1	50%	2		Average %
B209	2Bdrm	\$	78,418	\$	1,480	1	23%	4	Average Rent	below
B212	2Bdrm	\$	80,490	\$	1,521	1	23%	5	\$1425	Market-
B301	2Bdrm	\$	89,934	\$	1,396	1	19%	5	A	48%
B308	2Bdrm	\$	88,397	\$	1,521	1	21%	3	Average Rent as a %	
B309	2Bdrm	\$	17,375	\$	1,551	1	107%	2	of Income-45%	
B312	2Bdrm	\$	131,049	\$	1,521	1	14%	5		
C102	2Bdrm	\$	13,314	\$	1,194	1	108%	4		
C201	2Bdrm	\$	12,683	\$	1,484	1	140%	4	4	
C206	2Bdrm 2Bdrm	\$ ¢	19,200	\$ \$	1,507	2	94% 26%	2	4	
C301 C306	2Bdrm 2Bdrm	\$ \$	64,506 32,877	\$ \$	1,396 1,510	2	26% 55%	2	1	
A103	3Bdrm	\$	128,821	\$	1,750	1	16%	4	Rent Range	Average %
B101 B106	3Bdrm	\$	74,359	\$	1,732	1	28%	4	\$1635-\$1735	below
	3Bdrm	\$	39,471	\$	1,785	1	54% 25%	4	Average Rent-\$1726 Average Rent as a %	Market- 56%

	Connection							
1	Employed	38						
2	Self Employed	5						
3	Retired	11						
4	Disability	5						
5	Homemaker	0						
6	BV Employee	0						

B107         18drm         \$         25,039         \$         1,230         2         59%         1         Average Net S165         Market           B202         18drm         \$         47,414         \$         1,248         1         32%         3         Average Rent as a %         Noreage Rent 31/1%         Noreage Rent 31						enant Overviev thur Place-April				
A102       18drm       \$ <ul> <li>4.023</li> <li>1.8drm</li> <li>5</li> <li>4.0296</li> <li>5</li> <li>1.230</li> <li>1</li> <li>3.7%</li> <li>1</li> </ul> A103       18drm       \$ <ul> <li>4.0291</li> <li>1.8drm</li> <li>5</li> <li>4.0295</li> <li>1.8drm</li> <li>5</li> <li>1.668</li> <li>3.3%</li> <li>4.207</li> <li>1.8drm</li> <li>5</li> <li>5.6,671</li> <li>1.230</li> <li>1</li> <li>2.5%</li> <li>1</li> <li>2.007</li> <li>1.8drm</li> <li>2.2,512</li> <li>1.037</li> <li>1.230</li> <li>2.5%</li> <li>1</li> <li>3.0%</li> <li>1</li> <li>3.0%<th>Unit</th><th>Size</th><th>Income</th><th>•</th><th></th><th></th><th>Rent as a % of</th><th></th><th>Stats</th><th></th></li></ul>	Unit	Size	Income	•			Rent as a % of		Stats	
A106       18drm       \$       15,804       \$       1,068       2       81%       1         A107       18drm       \$       33,442       \$       1,125       2       40%       1         A202       18drm       \$       33,542       \$       1,220       40%       1         A203       18drm       \$       35,551       \$       1,230       1       42%       1         A207       18drm       \$       38,817       \$       1,230       1       25%       1         B102       18drm       \$       22,512       \$       1,037       2       55%       1         B107       18drm       \$       22,512       \$       1,037       2       55%       1         B202       18drm       \$       22,512       \$       1,037       2       55%       1         B207       18drm       \$       42,248       1       32%       3       or income47%       Werage %         B206       18drm       \$       9,298       \$       1,217       1       30%       1       or income47%       Werage %         C102       18drm       \$       3,3,391 </td <td>A102</td> <td>1Bdrm</td> <td>\$ 49,</td> <td>219 \$</td> <td>1,230</td> <td>1</td> <td>30%</td> <td>1</td> <td></td> <td></td>	A102	1Bdrm	\$ 49,	219 \$	1,230	1	30%	1		
A107       18drm       \$       38,440       \$       1,058       3       33%       3         A202       18drm       \$       33,442       \$       1,125       2       40%       1         A203       18drm       \$       35,554       \$       1,230       1       42%       1         A207       18drm       \$       35,554       \$       1,230       1       25%       1         B102       18drm       \$       38,817       \$       1,230       1       38%       1         B103       18drm       \$       22,512       \$       1,037       2       55%       1         B106       18drm       \$       25,114       \$       1,230       2       59%       1         B107       18drm       \$       28,260       \$       1,022       1       46%       1       40%       40%         G103       18drm       \$       38,45       1,125       1       29%       1       60%       61       61       61       61       61       61       61       61       61       61       61       61       61       61       61       61       <	A103	1Bdrm	\$ 40,	296 \$	1,230	1	37%	1		
A107       18drm       \$       38,440       \$       1,058       3       33%       3         A202       18drm       \$       33,442       \$       1,125       2       40%       1         A203       18drm       \$       35,554       \$       1,230       1       42%       1         A207       18drm       \$       35,554       \$       1,230       1       25%       1         B102       18drm       \$       38,817       \$       1,230       1       38%       1         B103       18drm       \$       22,512       \$       1,037       2       55%       1         B106       18drm       \$       25,114       \$       1,230       2       59%       1         B107       18drm       \$       28,260       \$       1,022       1       46%       1       40%       40%         G103       18drm       \$       38,45       1,125       1       29%       1       60%       61       61       61       61       61       61       61       61       61       61       61       61       61       61       61       61       <	A106	1Bdrm	\$ 15,	804 \$	1,068	2	81%	1		
A203       18drm       \$       35,554       \$       1,248       6       96%       1         A206       18drm       \$       15,551       \$       1,248       6       96%       1         A207       18drm       \$       38,817       \$       1,230       1       25%       1         B102       18drm       \$       38,817       \$       1,230       1       38%       1         B105       18drm       \$       25,039       \$       1,230       2       59%       1         B202       18drm       \$       25,039       \$       1,230       2       59%       1         B203       18drm       \$       45,846       \$       1,125       1       29%       1         B206       18drm       \$       45,846       \$       1,125       1       29%       1       07       100       10       26%       1       105       1       25%       1       1       40%       1       1       40%       1       1       1       1       40%       1       1       1       1       1       1       1       1       1       1       1 <td>A107</td> <td>1Bdrm</td> <td></td> <td>430 \$</td> <td>1,068</td> <td>3</td> <td>33%</td> <td>3</td> <td></td>	A107	1Bdrm		430 \$	1,068	3	33%	3		
A205       18drm       \$ <ul> <li>1,248</li> <li>6</li> <li>96%</li> <li>1</li> </ul> A207       18drm       \$ <ul> <li>3,8,817</li> <li>\$             <li>1,230</li> <li>1</li> <li>25%</li> <li>1</li> </li></ul> Rent Range \$103/.5124               B103             18drm             \$ <li>22,512</li> <li>1,037</li> <li>2</li> <li>55%</li> <li>1</li> B107             18drm <li>5</li> <li>25,039</li> <li>2,1230</li> <li>2</li> <li>59%</li> <li>1</li> B202             18drm <li>4,7414</li> <li>1,248</li> <li>32%</li> <li>3</li> <li>46%</li> <li>1,055</li> <li>1,271</li> <li>30%</li> <li>1</li> <li>01mon-47%</li> <l< td=""><td>A202</td><td>1Bdrm</td><td>\$ 33,</td><td>442 \$</td><td>1,125</td><td>2</td><td>40%</td><td>1</td><td></td></l<>	A202	1Bdrm	\$ 33,	442 \$	1,125	2	40%	1		
A207       1Bdrm       \$       58,671       \$       1,230       1       25%       1         B102       1Bdrm       \$       38,817       \$       1,230       1       38%       1         B106       1Bdrm       \$       22,512       1,037       2       55%       1         B107       1Bdrm       \$       22,509       \$       1,230       2       59%       1         B202       1Bdrm       \$       47,414       \$       1,248       1       32%       3         Average %       \$       1,230       1       46%       1       Average %       1         B207       1Bdrm       \$       45,846       \$       1,125       1       29%       1         C102       1Bdrm       \$       36,600       \$       1,105       1       25%       1         C103       1Bdrm       \$       3,334       \$       1,068       1       1434%       1         C202       1Bdrm       \$       3,334       \$       1,147       2       38%       1         C204       1Bdrm       \$       3,8,154       \$       1,417       1       25%	A203	1Bdrm	\$ 35,	554 \$	1,230	1	42%	1		
B102         IBdrm         \$         38,17         \$         1,230         1         33%         1         Rent Range \$1037,51248           B103         IBdrm         \$         22,512         \$         1,037         2         55%         1           B107         IBdrm         \$         29,114         1,039         3         45%         1         Average Rent \$165         3         Average Rent \$165         3         Average %         Average %         Average %         below         Market- 40%           B202         IBdrm         \$         49,298         \$         1,217         1         30%         1         Average %         of income-47%         of income-47%           B206         IBdrm         \$         36,600         \$         1,105         1         25%         1         1         33%         1         1         207         IBdrm         \$         36,600         \$         1,147         3         33%         1         1         204         1         1         1         2         3         1         205         1         1         1         25%         5         1         1         1         1         2         1	A206	1Bdrm	\$ 15,	551 \$	1,248	6	96%	1		
103         104         2         202         1         102         1         202         1         1         202         1         1         102         1         102         1         102         1         103         104         1         103         103         113         103         113         103         113         103         113         103         113         103         113         103         103         113         103         113	A207	1Bdrm	\$ 58,	671 \$	1,230	1	25%	1		
1103       1101m       3       22,121       3       1,037       1         1106       118drm       \$       29,11       \$       1,230       2       59%       1         1107       118drm       \$       22,039       \$       1,230       2       59%       1         1102       118drm       \$       28,203       \$       1,248       1       322%       3         1102       118drm       \$       28,209       \$       1,217       1       30%       1         1102       118drm       \$       45,846       \$       1,125       1       29%       1         1103       18drm       \$       35,660       \$       1,105       1       25%       1 <td>B102</td> <td>1Bdrm</td> <td>\$ 38,</td> <td>817 \$</td> <td>1,230</td> <td>1</td> <td>38%</td> <td>1</td> <td></td> <td></td>	B102	1Bdrm	\$ 38,	817 \$	1,230	1	38%	1		
B107         18drm         \$         25,039         \$         1,230         2         59%         1         Average Rent \$153         Market-\$115           B202         18drm         \$         47,414         \$         1,248         1         32%         3           B203         18drm         \$         28,290         \$         1,021         46%         1         Average Rent as 7%         of nome-47%           B207         18drm         \$         49,298         \$         1,217         1         30%         1           C102         18drm         \$         49,249         \$         1,235         3         40%         1           C106         18drm         \$         3,34         \$         1,068         1         154%         1           C206         18drm         \$         33,391         \$         1,218         1         47%         1           C206         18drm         \$         36,650         \$         1,147         4         366%         1           C207         18drm         \$         1,201         \$         1,685         1         167%         4           A204         28drm	B103	1Bdrm	\$ 22,	512 \$	1,037	2	55%	1	\$1037-\$1248	
BLOP         LBdrm         S         2,233         S         1,230         2         39%         1           B202         IBdrm         S         47,414         S         1,248         1         32%         3           B203         IBdrm         S         42,8290         \$         1,092         1         46%         1           B206         IBdrm         \$         49,298         \$         1,217         1         30%         1           C102         IBdrm         \$         49,298         \$         1,235         3         40%         1           C102         IBdrm         \$         33,660         \$         1,105         1         25%         1           C106         IBdrm         \$         31,391         \$         1,200         1         26%         1           C203         IBdrm         \$         36,650         \$         1,147         2         38%         1           C204         IBdrm         \$         36,650         \$         1,473         3         39%         2           A105         2Bdrm         \$         4,6771         \$         1,605         1         41	B106	1Bdrm	\$ 29,	114 \$	1,089	3	45%	1	A	Average %
B202       18drm       \$       47,414       \$       1,248       1       32%       3         B203       18drm       \$       28,290       \$       1,092       1       46%       1         B206       18drm       \$       49,298       \$       1,115       1       29%       1         C102       18drm       \$       36,720       \$       1,235       3       40%       1         C102       18drm       \$       36,720       \$       1,235       3       40%       1         C107       18drm       \$       3,341       1       126%       1       126%       1         C202       18drm       \$       31,391       \$       1,218       1       47%       1         C207       18drm       \$       38,154       \$       1,147       4       36%       1         A105       28drm       \$       1,218       1       41%       2       43%       4         A204       28drm       \$       1,605       1       167%       4       4       36%       4         A105       28drm       \$       1,5196       1       167% <td>B107</td> <td>1Bdrm</td> <td>\$ 25,</td> <td>039 \$</td> <td>1,230</td> <td>2</td> <td>59%</td> <td>1</td> <td>•</td> <td>below</td>	B107	1Bdrm	\$ 25,	039 \$	1,230	2	59%	1	•	below
1203       120111       3       40.250       1       40.76       1       Average Rent as a %       of income-47%         1207       18drm       \$       45,846       \$       1,125       1       29%       1         1010       18drm       \$       33,660       \$       1,105       1       25%       1         1010       18drm       \$       33,660       \$       1,105       1       25%       1         1010       18drm       \$       33,610       \$       1,218       1       25%       1         1010       18drm       \$       31,391       \$       1,218       1       47%       1         10202       18drm       \$       36,650       \$       1,147       2       33%       1         11       1047m       \$       36,650       \$       1,147       2       33%       1         11       206       18drm       \$       46,771       \$       1,605       1       41%       2         1010       28drm       \$       11,603       1,448       1       39%       2       343.515170       3       344       353.22       343.515170	B202	1Bdrm	\$ 47,	414 \$	1,248	1	32%	3	\$1105	
B206         18drm         S         49,298         S         1,217         1         30%         1           B207         18drm         S         45,846         S         1,125         1         29%         1           C102         18drm         S         35,600         S         1,105         1         25%         1           C103         18drm         S         8,334         S         1,006         1         154%         1           C107         18drm         S         5,52,47         S         1,200         1         26%         1           C203         18drm         S         31,391         S         1,218         1         47%         1           C206         18drm         S         38,154         S         1,147         2         33%         1           C207         18drm         S         38,154         S         1,447         2         38%         1           A104         28drm         S         1,693         1,448         2         149%         2           A204         28drm         S         1,685         1         167%         4           B10	B203	1Bdrm	\$ 28,	290 \$	1,092	1	46%	1	Average Rent as a %	40%
C102         1Bdrm         \$         53,660         \$         1,105         1         25%         1           C103         1Bdrm         \$         36,720         \$         1,235         3         40%         1           C106         1Bdrm         \$         8,334         \$         1,068         1         154%         1           C107         1Bdrm         \$         55,247         \$         1,200         1         26%         1           C202         1Bdrm         \$         41,346         \$         1,147         3         33%         1           C206         1Bdrm         \$         31,391         \$         1,218         1         47%         1           C207         1Bdrm         \$         38,154         \$         1,147         4         36%         1           C404         2Bdrm         \$         1,605         1         41%         2            A104         2Bdrm         \$         1,617         1         25%         5             A208         2Bdrm         \$         1,5796         \$         1,685         1         128%         4     <	B206	1Bdrm	\$ 49,	298 \$	1,217	1	30%	1		
C103       1Bdrm       \$ 36,720       \$ 1,235       3       40%       1         C106       1Bdrm       \$ 8,334       \$ 1,068       1       154%       1         C107       1Bdrm       \$ 55,247       \$ 1,200       1       26%       1         C202       1Bdrm       \$ 41,346       \$ 1,147       3       33%       1         C203       1Bdrm       \$ 36,650       \$ 1,147       2       38%       1         C206       1Bdrm       \$ 36,650       \$ 1,147       2       38%       1         C207       1Bdrm       \$ 38,154       \$ 1,147       4       36%       1         A104       2Bdrm       \$ 70,525       \$ 1,473       1       25%       5         A108       2Bdrm       \$ 11,693       \$ 1,448       2       149%       2         A204       2Bdrm       \$ 12,101       \$ 1,544       1       39%       2         A208       2Bdrm       \$ 47,311       \$ 1,544       1       39%       2         A208       2Bdrm       \$ 47,522       \$ 1,6685       1       42%       4         B101       2Bdrm       \$ 92,395       1,530       1	B207	1Bdrm	\$ 45,	846 \$	1,125	1	29%	1		
C106       1Bdrm       \$       8,334       \$       1,068       1       154%       1         C107       1Bdrm       \$       55,247       \$       1,200       1       26%       1         C202       1Bdrm       \$       41,346       \$       1,147       3       33%       1         C203       1Bdrm       \$       31,391       \$       1,218       1       47%       1         C206       1Bdrm       \$       36,650       \$       1,147       2       38%       1         C207       1Bdrm       \$       36,650       \$       1,147       2       38%       1         C206       1Bdrm       \$       36,650       \$       1,147       2       38%       1         C207       1Bdrm       \$       36,650       \$       1,147       4       36%       1         A104       28drm       \$       70,525       \$       1,685       1       167%       4         A204       28drm       \$       15,796       \$       1,685       1       128%       4         B101       28drm       \$       73,807       \$       1,530	C102	1Bdrm	\$ 53,	660 \$	1,105	1	25%	1		
C107       18drm       \$       55,247       \$       1,200       1       26%       1         C202       18drm       \$       41,346       \$       1,147       3       33%       1         C203       18drm       \$       31,391       \$       1,218       1       47%       1         C206       18drm       \$       38,504       \$       1,147       2       38%       1         C207       18drm       \$       38,154       \$       1,147       4       36%       1         C207       18drm       \$       38,154       \$       1,147       4       36%       1         A104       28drm       \$       1,693       \$       1,418       2       149%       2         A105       28drm       \$       12,011       \$       1,685       1       167%       4         A208       28drm       \$       15,796       \$       1,685       1       128%       4         B101       28drm       \$       92,395       \$       1,530       1       238%       2         B204       28drm       \$       \$       1,683       1 <td< td=""><td>C103</td><td>1Bdrm</td><td>\$ 36,</td><td>720 \$</td><td>1,235</td><td>3</td><td>40%</td><td>1</td><td></td><td></td></td<>	C103	1Bdrm	\$ 36,	720 \$	1,235	3	40%	1		
C202       18drm       \$       41,346       \$       1,147       3       33%       1         C203       18drm       \$       31,391       \$       1,218       1       47%       1         C206       18drm       \$       36,650       \$       1,147       2       38%       1         C207       18drm       \$       36,650       \$       1,147       2       38%       1         C207       18drm       \$       36,771       \$       1,477       4       36%       1         C00       28drm       \$       46,771       \$       1,605       1       41%       2         A104       28drm       \$       11,693       \$       1,448       2       149%       2         A204       28drm       \$       17,101       \$       1,685       1       128%       4         A205       28drm       \$       47,311       \$       1,431       1       23%       4         B101       28drm       \$       47,522       \$       1,668       1       42%       4         B204       28drm       \$       47,522       \$       1,683	C106	1Bdrm	\$8,	334 \$	1,068	1	154%	1		
C203       1Bdrm       \$ 31,391       \$ 1,218       1       47%       1         C206       1Bdrm       \$ 36,650       \$ 1,147       2       38%       1         C207       1Bdrm       \$ 38,154       \$ 1,147       2       38%       1         C207       1Bdrm       \$ 38,154       \$ 1,147       4       36%       1         A104       28drm       \$ 46,771       \$ 1,605       1       41%       2         A105       28drm       \$ 70,525       \$ 1,473       1       25%       5         A108       28drm       \$ 11,693       \$ 1,448       2       149%       2         A205       28drm       \$ 12,101       \$ 1,685       1       128%       4         B101       28drm       \$ 15,796       \$ 1,685       1       128%       4         B101       28drm       \$ 47,522       \$ 1,685       1       42%       4         B104       28drm       \$ 92,395       \$ 1,530       1       23%       2         B204       28drm       \$ 56,952       \$ 1,683       1       35%       5         B205       28drm       \$ 74,252       \$ 1,685       2 <td>C107</td> <td>1Bdrm</td> <td>\$55,</td> <td>247 \$</td> <td>1,200</td> <td>1</td> <td>26%</td> <td>1</td> <td></td>	C107	1Bdrm	\$55,	247 \$	1,200	1	26%	1		
C206       1Bdrm       \$ 36,650       \$ 1,147       2       38%       1         C207       1Bdrm       \$ 38,154       \$ 1,147       4       36%       1         A104       2Bdrm       \$ 38,154       \$ 1,473       1       41%       2         A105       2Bdrm       \$ 70,525       \$ 1,473       1       25%       5         A108       2Bdrm       \$ 11,693       \$ 1,448       2       149%       2         A204       2Bdrm       \$ 12,101       \$ 1,685       1       167%       4         A205       2Bdrm       \$ 47,311       \$ 1,544       1       39%       2         A208       2Bdrm       \$ 15,796       \$ 1,685       1       123%       4         B101       2Bdrm       \$ 47,522       \$ 1,668       1       42%       4         B201       2Bdrm       \$ 56,952       \$ 1,683       1       35%       5         B204       2Bdrm       \$ 56,952       \$ 1,685       1       27%       3         C101       2Bdrm       \$ 32,114       \$ 1,502       6       56%       2         C105       2Bdrm       \$ 37,233       \$ 1,685       2 <td>C202</td> <td>1Bdrm</td> <td>\$ 41,</td> <td>346 \$</td> <td>1,147</td> <td>3</td> <td>33%</td> <td>1</td> <td></td>	C202	1Bdrm	\$ 41,	346 \$	1,147	3	33%	1		
C207       1Bdrm       \$       38,154       \$       1,147       4       36%       1         A104       2Bdrm       \$       46,771       \$       1,605       1       41%       2         A105       2Bdrm       \$       70,525       \$       1,473       1       25%       5         A108       2Bdrm       \$       1,693       \$       1,448       2       149%       2         A204       2Bdrm       \$       1,1693       \$       1,685       1       167%       4         A204       2Bdrm       \$       1,544       1       39%       2         A208       2Bdrm       \$       1,589       1       23%       4         B101       2Bdrm       \$       47,522       \$       1,668       1       42%       4         B201       2Bdrm       \$       56,952       \$       1,683       1       35%       5         B204       2Bdrm       \$       56,952       \$       1,685       1       27%       3         C104       2Bdrm       \$       3,723       \$       1,685       2       38%       5         C10	C203	1Bdrm	\$ 31,	391 \$	1,218	1	47%	1		
A104       2Bdrm       \$       46,771       \$       1,605       1       41%       2         A105       2Bdrm       \$       70,525       \$       1,473       1       25%       5         A108       2Bdrm       \$       11,693       \$       1,448       2       149%       2         A204       2Bdrm       \$       12,101       \$       1,685       1       167%       4         A205       2Bdrm       \$       12,101       \$       1,685       1       128%       4         B101       2Bdrm       \$       15,796       \$       1,431       1       23%       4         B101       2Bdrm       \$       73,807       \$       1,431       1       23%       4         B101       2Bdrm       \$       47,522       \$       1,668       1       42%       4         B201       2Bdrm       \$       92,395       \$       1,503       1       20%       5       4/erage Rent \$1602         B205       2Bdrm       \$       74,252       \$       1,685       1       27%       3       of income-\$76%         C101       2Bdrm       \$	C206	1Bdrm	\$ 36,	650 \$	1,147	2	38%	1		
A105       28drm       \$       70,525       \$       1,473       1       25%       5         A108       28drm       \$       11,693       \$       1,448       2       149%       2         A204       28drm       \$       12,101       \$       1,685       1       167%       4         A205       28drm       \$       47,311       \$       1,544       1       39%       2         A208       28drm       \$       15,796       \$       1,685       1       128%       4         B101       28drm       \$       8,002       \$       1,589       1       238%       2         B105       28drm       \$       47,522       \$       1,668       1       42%       4         B201       28drm       \$       56,952       \$       1,683       1       35%       5         B205       28drm       \$       74,252       \$       1,685       1       27%       3         C104       28drm       \$       32,114       \$       1,502       6       56%       2       38%       5         C201       28drm       \$       39,802	C207	1Bdrm	\$ 38,	154 \$	1,147	4	36%	1		
A105       28drm       \$       70,525       \$       1,473       1       25%       5         A108       28drm       \$       11,693       \$       1,448       2       149%       2         A204       28drm       \$       12,101       \$       1,685       1       167%       4         A205       28drm       \$       47,311       \$       1,544       1       39%       2         A208       28drm       \$       15,796       \$       1,685       1       128%       4         B101       28drm       \$       8,002       \$       1,589       1       238%       2         B105       28drm       \$       47,522       \$       1,668       1       42%       4         B201       28drm       \$       56,952       \$       1,683       1       35%       5         B205       28drm       \$       74,252       \$       1,685       1       27%       3         C104       28drm       \$       32,114       \$       1,502       6       56%       2       38%       5         C201       28drm       \$       39,802	A104	2Bdrm	Ś 46.	771 Ś	1.605	1	41%	2		
A108       28drm       \$ 11,693       \$ 1,448       2       149%       2         A204       28drm       \$ 12,101       \$ 1,685       1       167%       4         A205       28drm       \$ 12,101       \$ 1,544       1       39%       2         A208       28drm       \$ 15,796       \$ 1,685       1       128%       4         B101       28drm       \$ 73,807       \$ 1,431       1       23%       4         B104       28drm       \$ 73,807       \$ 1,539       1       238%       2         B105       28drm       \$ 47,522       \$ 1,668       1       42%       4         B201       28drm       \$ 92,395       \$ 1,530       1       20%       5         B204       28drm       \$ 56,952       \$ 1,683       1       35%       5         B205       28drm       \$ 74,252       \$ 1,685       1       27%       3         C104       28drm       \$ 32,114       \$ 1,502       6       56%       2         C105       28drm       \$ 39,802       \$ 1,486       1       45%       2         C201       28drm       \$ 10,577       \$ 1,710       1 </td <td></td> <td></td> <td></td> <td></td> <td>,</td> <td></td> <td></td> <td></td> <td></td> <td></td>					,					
A204       28drm       \$ 12,101       \$ 1,685       1       167%       4         A205       28drm       \$ 47,311       \$ 1,544       1       39%       2         A208       28drm       \$ 15,796       \$ 1,685       1       128%       4         B101       28drm       \$ 73,807       \$ 1,431       1       23%       4         B104       28drm       \$ 73,807       \$ 1,589       1       238%       2         B105       28drm       \$ 47,522       \$ 1,668       1       42%       4         B201       28drm       \$ 92,395       \$ 1,530       1       20%       5         B204       28drm       \$ 92,395       \$ 1,683       1       35%       5         B205       28drm       \$ -       \$ 1,710       1       4       4         C101       28drm       \$ 32,114       \$ 1,502       6       56%       2         C104       28drm       \$ 33,723       \$ 1,685       2       38%       5         C201       28drm       \$ 39,802       \$ 1,486       1       45%       2         C201       28drm       \$ 10,577       \$ 1,710       1										
A205       2Bdrm       \$       47,311       \$       1,544       1       39%       2         A208       2Bdrm       \$       15,796       \$       1,685       1       128%       4         B101       2Bdrm       \$       73,807       \$       1,431       1       23%       4         B104       2Bdrm       \$       73,807       \$       1,431       1       23%       4         B105       2Bdrm       \$       47,522       \$       1,668       1       42%       4         B201       2Bdrm       \$       92,395       \$       1,530       1       20%       5         B204       2Bdrm       \$       56,952       \$       1,683       1       35%       5         B205       2Bdrm       \$       -       \$       1,710       1       4       4         C101       2Bdrm       \$       32,114       \$       1,502       6       56%       2       of Income-\$76%         C105       2Bdrm       \$       33,723       \$       1,685       2       38%       5       of Income-\$76%         C204       2Bdrm       \$       39,										
A208       28drm       \$       15,796       \$       1,685       1       128%       4       Rent Range       Rent Range       \$       Rent Range       \$       Average %       Averag	A205	2Bdrm				1	39%	2		
B101       28drm       \$       73,807       \$       1,431       1       23%       4       \$						1	128%	4	Dont Dongo	
B104         2Bdrm         \$ 8,002         \$ 1,589         1         238%         2           B105         2Bdrm         \$ 47,522         \$ 1,668         1         42%         4         Average Rent         \$ below         Market-           B201         2Bdrm         \$ 92,395         \$ 1,530         1         20%         5         Average Rent         \$ below         Market-         \$ helow         Market-         \$ helow <td>B101</td> <td>2Bdrm</td> <td></td> <td></td> <td></td> <td>1</td> <td>23%</td> <td>4</td> <td></td> <td></td>	B101	2Bdrm				1	23%	4		
B105       2Bdrm       \$       47,522       \$       1,668       1       42%       4       Average Rent       below         B201       2Bdrm       \$       92,395       \$       1,530       1       20%       5         B204       2Bdrm       \$       56,952       \$       1,683       1       35%       5         B205       2Bdrm       \$       -       \$       1,710       1       44         C101       2Bdrm       \$       74,252       \$       1,685       1       27%       3         C104       2Bdrm       \$       74,252       \$       1,685       1       27%       3         C105       2Bdrm       \$       79,535       \$       1,710       1       26%       4         C201       2Bdrm       \$       53,723       \$       1,685       2       38%       5         C204       2Bdrm       \$       39,802       \$       1,486       1       45%       2         C105       2Bdrm       \$       10,577       \$       1,710       1       194%       2         C104       3Bdrm       \$       95,811       \$	B104	2Bdrm			-	1		2	Ş1431 Ş1710	Average %
B201         28drm         \$         92,395         \$         1,530         1         20%         5           B204         28drm         \$         56,952         \$         1,683         1         35%         5           B205         28drm         \$         -         \$         1,710         1         -4         Average Rent as a %         of Income-\$76%         41%           C101         28drm         \$         74,252         \$         1,685         1         27%         3         of Income-\$76%         of Income-\$76%         of Income-\$76%         0           C104         28drm         \$         32,114         \$         1,502         6         56%         2         of Income-\$76%         of Income-\$76%         0 <t< td=""><td>B105</td><td>2Bdrm</td><td></td><td></td><td></td><td>1</td><td>42%</td><td>4</td><td>Average Rent</td><td>-</td></t<>	B105	2Bdrm				1	42%	4	Average Rent	-
B204         28drm         \$         56,952         \$         1,683         1         35%         5           B205         28drm         \$         -         \$         1,710         1         44           C101         28drm         \$         74,252         \$         1,685         1         27%         3           C104         28drm         \$         74,252         \$         1,685         1         27%         3           C104         28drm         \$         32,114         \$         1,502         6         56%         2           C105         28drm         \$         79,535         \$         1,710         1         26%         4           C201         28drm         \$         39,802         \$         1,486         1         45%         2           C204         28drm         \$         39,802         \$         1,710         1         194%         2           C205         28drm         \$         10,577         \$         1,710         1         194%         2           A101         38drm         \$         95,811         \$         1,670         2         21%         4 <td>B201</td> <td>2Bdrm</td> <td></td> <td></td> <td></td> <td>1</td> <td>20%</td> <td>5</td> <td>-</td> <td>Market-</td>	B201	2Bdrm				1	20%	5	-	Market-
B205       2Bdrm       \$       1,710       1       4       Average Rent as a % of Income-\$76%         C101       2Bdrm       \$       74,252       \$       1,685       1       27%       3         C104       2Bdrm       \$       32,114       \$       1,502       6       56%       2         C105       2Bdrm       \$       79,535       \$       1,710       1       26%       4         C201       2Bdrm       \$       53,723       \$       1,685       2       38%       5         C204       2Bdrm       \$       39,802       \$       1,486       1       45%       2         C205       2Bdrm       \$       10,577       \$       1,710       1       194%       2         A101       3Bdrm       \$       72,922       \$       1,782       1       29%       4       Rent Range         A201       3Bdrm       \$       95,811       \$       1,670       2       21%       4       Average Rent-\$1711         B108       3Bdrm       \$       68,396       \$       1,757       1       31%       4       Average Rent-\$1711         B208       3Bdrm <td>B204</td> <td>2Bdrm</td> <td></td> <td></td> <td>1,683</td> <td>1</td> <td>35%</td> <td>5</td> <td>1</td> <td>41%</td>	B204	2Bdrm			1,683	1	35%	5	1	41%
C101       28drm       \$       74,232       \$       1,083       1       27%       5         C104       28drm       \$       32,114       \$       1,502       6       56%       2         C105       28drm       \$       79,535       \$       1,710       1       26%       4         C201       28drm       \$       53,723       \$       1,685       2       38%       5         C204       28drm       \$       53,723       \$       1,685       2       38%       5         C204       28drm       \$       39,802       \$       1,486       1       45%       2         C205       28drm       \$       10,577       \$       1,710       1       194%       2	B205	2Bdrm	\$	- \$	1,710	1		4	Average Rent as a %	
C104       28drm       \$       32,114       \$       1,502       6       56%       2         C105       28drm       \$       79,535       \$       1,710       1       26%       4         C201       28drm       \$       53,723       \$       1,685       2       38%       5         C204       28drm       \$       53,723       \$       1,685       2       38%       5         C204       28drm       \$       39,802       \$       1,486       1       45%       2         C205       28drm       \$       10,577       \$       1,710       1       194%       2         A101       38drm       \$       72,922       \$       1,782       1       29%       4       Rent Range         A201       38drm       \$       95,811       \$       1,670       2       21%       4       Average %       below         B108       38drm       \$       88,379       \$       1,739       1       28%       4       Average Rent-\$1711       Market-         C108       38drm       \$       106,542       \$       1,629       1       18%       4       Ave	C101	2Bdrm	\$ 74,	252 \$	1,685	1	27%	3	of Income-\$76%	
C105       2Bdrm       \$       79,535       \$       1,710       1       26%       4         C201       2Bdrm       \$       53,723       \$       1,685       2       38%       5         C204       2Bdrm       \$       53,723       \$       1,685       2       38%       5         C204       2Bdrm       \$       39,802       \$       1,486       1       45%       2         C205       2Bdrm       \$       10,577       \$       1,710       1       194%       2         A101       3Bdrm       \$       72,922       \$       1,782       1       29%       4       Rent Range         A201       3Bdrm       \$       95,811       \$       1,670       2       21%       4       Average %         B108       3Bdrm       \$       95,811       \$       1,739       1       28%       4       Average Rent-\$1711       Market-         C108       3Bdrm       \$       106,542       \$       1,629       1       18%       4       Average Rent as a%       57%		2Bdrm	1				56%			
C201       2Bdrm       \$       53,723       \$       1,685       2       38%       5         C204       2Bdrm       \$       39,802       \$       1,486       1       45%       2         C205       2Bdrm       \$       39,802       \$       1,486       1       45%       2         C205       2Bdrm       \$       10,577       \$       1,710       1       194%       2         A101       3Bdrm       \$       72,922       \$       1,782       1       29%       4       Rent Range       Average %       below         A201       3Bdrm       \$       95,811       \$       1,670       2       21%       4       Average %       below       below       Market-         B108       3Bdrm       \$       68,396       \$       1,757       1       31%       4       Average Rent-\$1711       Market-         C108       3Bdrm       \$       106,542       \$       1,629       1       18%       4       Average Rent as a %       57%	C105	2Bdrm	\$ 79,			1	26%	4		
C204       28drm       \$       39,802       \$       1,486       1       45%       2         C205       28drm       \$       10,577       \$       1,710       1       194%       2         C205       28drm       \$       10,577       \$       1,710       1       194%       2         A101       38drm       \$       72,922       \$       1,782       1       29%       4       Rent Range         A201       38drm       \$       95,811       \$       1,670       2       21%       4       Average %         B108       38drm       \$       88,379       \$       1,739       1       28%       4       Average Rent-\$1711         B208       38drm       \$       68,396       \$       1,757       1       31%       4       Average Rent-\$1711         C108       38drm       \$       106,542       \$       1,629       1       18%       4       Average Rent as a       57%										
C205       2Bdrm       \$       10,577       \$       1,710       1       194%       2         A101       3Bdrm       \$       72,922       \$       1,782       1       29%       4       Rent Range       Average %         A201       3Bdrm       \$       95,811       \$       1,670       2       21%       4       Average %       \$1629.\$1782       Average %       \$68,379       \$       1,739       1       28%       4       Average Rent-\$1711       Market-         B208       3Bdrm       \$       68,396       \$       1,757       1       31%       4       Average Rent-\$1711       Market-         C108       3Bdrm       \$       106,542       \$       1,629       1       18%       4       Average Rent as a %       57%										
A201         3Bdrm         \$         95,811         \$         1,670         2         21%         4         \$         \$         Average %           B108         3Bdrm         \$         88,379         \$         1,739         1         28%         4         \$         below           B208         3Bdrm         \$         68,396         \$         1,757         1         31%         4         Average Rent-\$1711         Market-           C108         3Bdrm         \$         106,542         \$         1,629         1         18%         4         Average Rent as a         57%										
A201         3Bdrm         \$         95,811         \$         1,670         2         21%         4         \$         \$         Average %           B108         3Bdrm         \$         88,379         \$         1,739         1         28%         4         \$         below           B208         3Bdrm         \$         68,396         \$         1,757         1         31%         4         Average Rent-\$1711         Market-           C108         3Bdrm         \$         106,542         \$         1,629         1         18%         4         Average Rent as a         57%	A101	3Bdrm	\$ 77	مى ددە	1 700	1	20%	Λ		
B108         3Bdrm         \$         88,379         \$         1,739         1         28%         4         below           B208         3Bdrm         \$         68,396         \$         1,757         1         31%         4         Average Rent-\$1711         Market-           C108         3Bdrm         \$         106,542         \$         1,629         1         18%         4         Average Rent as a %         57%									-	August 01
B208         3Bdrm         \$         68,396         \$         1,757         1         31%         4         Average Rent-\$1711         Market-           C108         3Bdrm         \$         106,542         \$         1,629         1         18%         4         Average Rent as a %         57%									\$1029-\$1782	-
C108         3Bdrm         \$ 106,542         \$ 1,629         1         18%         4         Average Rent as a %         57%									Average Rent-\$1711	
C208 3Bdrm \$ 101,325 \$ 1,687 1 20% 4 <sup>of income-25%</sup>	C108 C208	3Bdrm				1	20%	4	of Income-25%	

	Connection						
1	Employed	33					
2	Self Employed	8					
3	Retired	4					
4	Disability	1					
5	Homemaker	0					
6	BV Employee	2					

,			
	_		
		Family T	уре
33	1	Single	22
8	2	Single Parent	7
4	3	Couple NC	3
1	4	Couple,Kids	12
0	5	Unrelated Adult	4
2			



	Vital Homes Income Limit and Rent Ranges							
Unit Type Income Limit Rent Range Rent Range								
Studio	\$74,503	\$984	N/A					
One Bedroom	\$94,822	\$1,120	\$1,248					
Two Bedroom	\$115,141	\$1,551	\$1,710					
Three Bedroom	\$135,460	\$1,782	\$1,785					

Number of Unit Types per building						
Unit Type	The Hector	McArthur Place	Total in Portfolio			
Studio	8	N/A	8			
One Bedroom	28	24	52			
Two Bedroom	20	18	38			
Three Bedroom	4	6	10			

2023 Market Rent												
Average from Jan 1-Dec 31, 2022												
Unit Type Average Rent												
Studio	\$1,231											
One Bedroom	\$1,931											
Two Bedroom	\$2,735											
Three Bedroom	\$3,961											
Four Bedroom	\$5,099											

2023 Applicants-88											
Average Income by Unit Size											
Studio	\$	15,422.00									
1 bedroom	\$	41,142.18									
2 bedroom	\$	61,203.02									
3 bedroom	\$	44,420.13									
All											
Applicants	\$	46,163.11									

Waitlist-150												
Average Income by Unit Siz												
Studio	\$	29,739.13										
1-Bedroom	\$	36,579.68										
2-Bedroom	\$	50,771.60										
3-Bedroom	\$	45,379.69										
All												
Applicants	\$	40,843.42										

CANMORE COMMUNITY HOUSING

#### **Canmore Rental Statistics for 2023**

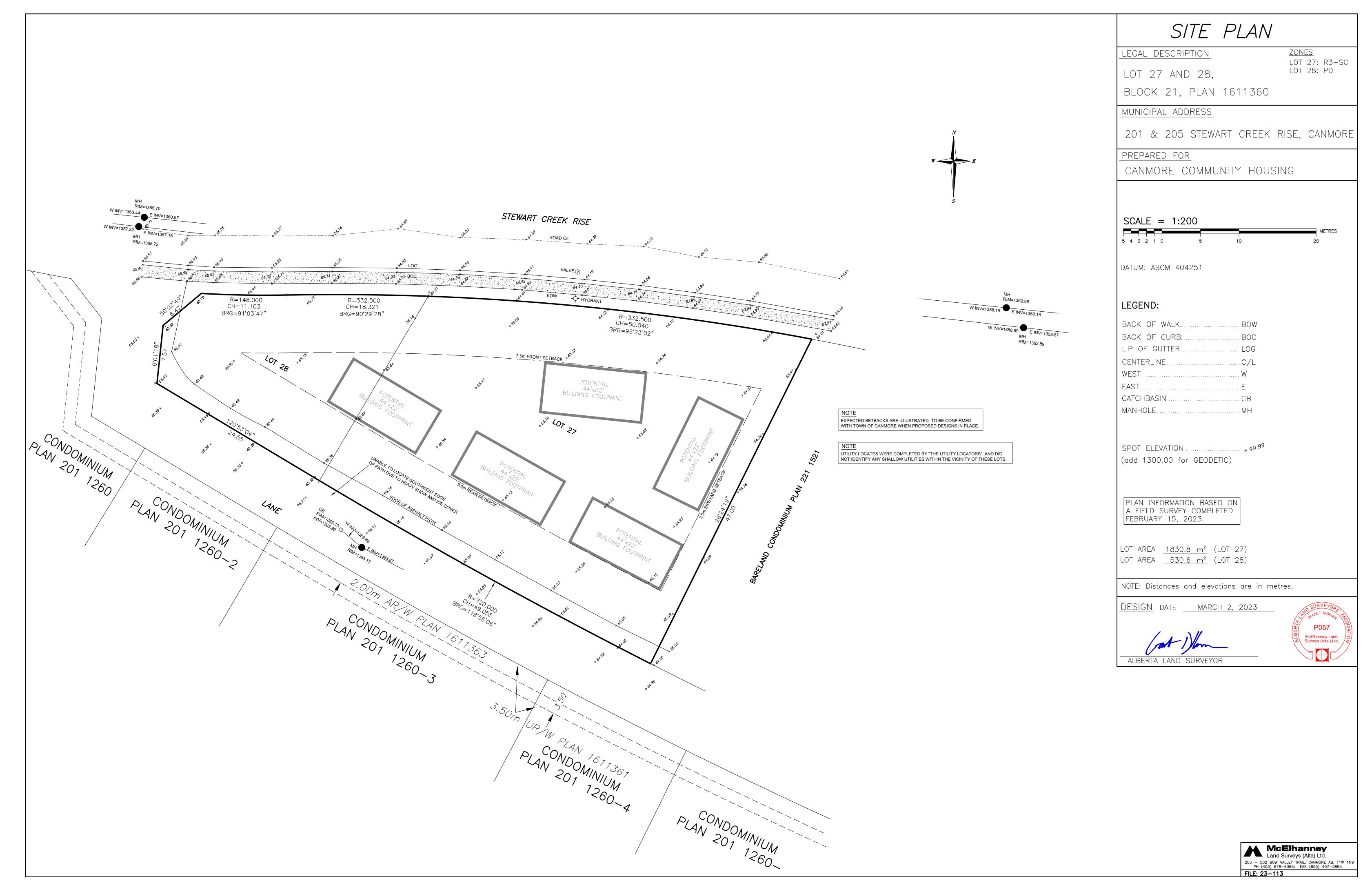
<b>U</b>																			
			Jan.	Feb.	Mar.	Q1 Averages	Apr.	Мау	June	Q2 Averages	July	Aug.	Sept.	Q3 Averages	Oct.	Nov.	Dec.	Q4 Averages	Annual Average
	Shared 1Bdrm	Average	\$900.00	\$ 1,095.20	\$1,533.33	\$ 1,176.18				\$ -				\$-				\$ -	\$ 1,176.18
		Median	\$900.00	\$ 1,150.00		\$ 1,150.00				\$ -				\$ -				\$ -	\$ 1,150.00
		Available	1	5	3	3				· 0				. 0				· 0	3
			-		•	-				-				-				-	-
	Studio	Average				s -				s -				s -				s .	#DIV/0!
	Studio	Median				ŝ .				ŝ.				ŝ.				ŝ.	#NUM!
		Available	0	0	0	Ψ - 0				Ψ -				Ψ -				Ψ -	#NOM:
		Available	0	0	0	U				U				U				v	v
	l Bedroom	Average	\$2,218.50	\$ 3,250.00	\$1,816.67	\$ 2,428.39				¢ _				¢ _				e _	\$ 2,428.39
	Beuroom	Median	\$2,218.30	\$ 3,250.00 \$ 3,250.00		\$ 2,420.39 \$ 2,100.00				÷ -				÷ -				÷ -	\$2,420.39
		Available	φ2,100.00 10	φ 3,250.00 2	\$1,500.00	\$ 2,100.00				ə -				ş -				ş -	\$2,100.00
		Available	10	2	3	э				U				U				U	э
			<b>*</b> 0 745 40	<b>*</b> • • <b>7</b> • • •	<b>6</b> 0,000,00	A				<u> </u>				•				•	
	2 Bedroom	Average	\$2,745.42	\$ 3,076.82		\$ 3,008.41				<b>ə</b> -				ə -				<b>ə</b> -	\$ 3,008.41
		Median	\$2,700.00	\$ 2,900.00	\$3,150.00	\$ 2,900.00				\$ -				\$ -				\$ -	\$2,900.00
		Available	12	11	9	11				0				0				0	11
	3 Bedroom	Average	\$4,480.00	\$ 4,691.67		\$ 4,552.11				<b>\$</b> -				<b>\$</b> -				<b>\$</b> -	\$ 4,552.11
		Median	\$3,750.00	\$ 4,625.00		\$ 4,450.00				\$-				\$-				\$-	\$4,450.00
		Available	5	6	15	9				0				0				0	9
	1+Bedroom	Average	\$5,133.57	\$ 4,517.00		\$ 5,415.75				\$ -				\$ -				\$ -	\$ 5,415.75
		Median	\$4,750.00	\$ 4,995.00	\$5,000.00	\$ 4,995.00				\$ -				\$ -				\$ -	\$4,995.00
		Available	7	5	3	5				0				0				0	5
	Summary Total	Studio-4	34	24	30	88	0	0	0	0	0	0	0	0	0	0	0	0	88

# **Canmore Rental Statistics for 2022**

			Jan.	Feb.	Mar.	Q1 Averages	Apr.	Мау	June	Q2 Averages	July	Aug.	Sept.	Q3 Averages	Oct.	Nov.	Dec.	Q4 Averages	Annual Average
Shared 1		erage	\$880.56	\$ 920.83	\$781.25	\$ 860.88	\$847.50	-	\$935.00	\$ 891.25	\$1,200.00	\$901.11	\$863.33	\$ 988.15	\$895.00	\$ 995.00	\$ 1,056.25	\$ 982.08	\$ 934.17
		edian	\$800.00	\$ 900.00	\$762.50	\$ 800.00	\$900.00	-	\$950.00	\$ 925.00	\$1,200.00	\$900.00	\$875.00	\$ 900.00	\$935.00	\$ 885.00	\$ 1,100.00	\$ 935.00	\$ 900.00
	Ava	ailable	9	6	4	6	8	0	6	5	2	9	3	5	3	6	8	6	5
Studio			\$1,300.00	\$900.00	-	\$ 1,100.00	-	\$1,300.00	-	\$ 1,300.00	\$ 1,400.00	\$ 1,525.00		\$ 1,333.33	\$1,200.00	\$ 1,000.00	* /		\$ 1,230.56
			\$1,300.00	\$900.00	-	\$ 1,100.00	-	\$1,300.00	-	\$ 1,300.00	\$ 1,400.00	\$ 1,525.00	\$1,075.00	\$ 1,400.00	\$1,200.00	\$ 1,000.00	\$ 1,375.00	\$ 1,200.00	\$ 1,300.00
	Ava	ailable	2	1	0	1	0	1	0	0	1	1	1	1	1	1	1	1	1
1 Bedroo		erage	\$1.714.00	\$ 1.749.17	\$1.646.11	\$ 1,703.09	\$1.759.38	\$1,783.33	\$1.966.67	\$ 1.836.46	\$2.040.00	\$2.066.00	\$ 1.954.00	¢ 2 020 00	\$2,031.33	\$ 2.278.75	\$ 2.188.38	\$ 2 466 46	\$ 1.931.43
I Deuroo			\$1,714.00	\$ 1,749.17 \$ 1.847.50	\$1,695.00	\$ 1,703.09	\$1,759.36 \$1,525.00	\$1,750.00	\$1,966.67 \$2,100.00	\$ 1,836.46 \$ 1.750.00	\$2,040.00 \$2,100.00	\$2,066.00	* /	\$ 2,020.00	\$2,031.33	\$ 2,278.75	\$ 1,900.00	• • • •	\$ 1,931.43 \$ 1,873.75
		ailable	5	\$ 1,047.30	\$1,095.00 0	\$ 1,700.00 7	\$1,525.00 o	\$1,730.00 6	φ2,100.00 3	\$ 1,750.00	\$2,100.00 5	\$2,030.00 14	\$ 1,037.30 10	\$ 2,030.00 10	φ2,011.00 12	φ 2,200.00 12	3 1,900.00 13	\$ 2,011.00 12	\$ 1,673.75
	~~~	anabie	5	0	5	'	0	0	5	Ū	5	14	10	10	12	12	15	12	, s
2 Bedroo	om Ave	erage	\$2,545.24	\$ 2,901.56	\$2,909.72	\$ 2,785.51	\$2,371.39	\$2,602.21	\$2,710.69	\$ 2,561.43	\$2,900.00	\$2,711.86	\$ 2 799 28	\$ 2,803.71	\$2,811.63	\$2,810.56	\$ 2.749.00	\$ 2,790.40	\$ 2,735.26
		•	\$2.250.00	\$ 2,850.00	\$2.747.50	\$ 2.747.50	\$2,199.50	\$2,324.50	\$2,550.00	\$ 2,324.50	\$2,697.50	\$2,600.00		\$ 2,697.50	\$2,700.00	\$ 2,700.00	\$ 2,500.00	\$ 2.700.00	\$ 2,648.75
		ailable	21	16	18	18	18	14	26	19	26	35	29	30	27	27	15	23	23
					-				-				-					-	
3 Bedroo	om Ave	erage	\$3,716.86	\$ 3,686.36	\$4,163.18	\$3,855.47	\$4,059.06	\$3,622.94	\$3,669.23	\$3,783.74	\$3,871.43	\$3,463.18	\$ 3,903.21	\$3,745.94	\$3,947.57	\$4,704.14	\$ 4,722.67	\$4,458.13	\$3,960.82
	Me	edian	\$3,450.00	\$ 3,400.00	\$4,000.00	\$ 3,450.00	\$3,450.00	\$3,400.00	\$3,400.00	\$ 3,400.00	\$3,500.00	\$3,500.00	\$ 3,550.00	\$ 3,500.00	\$3,600.00	\$4,625.00	\$ 3,750.00	\$ 3,750.00	\$ 3,500.00
	Ava	ailable	14	11	11	12	16	17	13	15	7	22	14	14	21	14	9	15	14
4+Bedro	om Ave	erage	\$3,600.00	\$ 5,016.67	\$3,016.67	\$ 3,877.78	\$8,166.67	\$7,025.00	\$6,500.00	\$ 7,230.56	\$4,800.00	\$4,862.50	\$ 5,950.00	\$ 5,204.17	\$5,519.17	\$3,140.00	\$ 3,596.67	\$ 4,085.28	\$ 5,099.44
			\$3,600.00	\$ 3,250.00	\$3,000.00	\$ 3,250.00	\$8,000.00	\$8,000.00	\$6,500.00	\$ 8,000.00	\$4,800.00	\$4,250.00	\$ 5,500.00	\$ 4,800.00	\$5,200.00	\$3,140.00	\$ 3,790.00	\$ 3,790.00	\$ 4,525.00
	Ava	ailable	1	3	3	2	3	5	2	3	1	8	6	5	6	2	3	4	4
Summar	y Total Stud	dio-4	43	37	41	121	45	43	44	132	40	80	60	180	67	56	41	164	597

Sources: Asset West, PEKA, ReMax, RMO, Peak Estates, Rent Faster, Kijiji

Above stats included both furnished, unfurnished accommodation and both with without utilities. An average of all available.



Management Report Attachment #2



Town of Canmore 902 - 7th Avenue Canmore, Alberta, T1W 3K1 Phone: 403.678.1500 Fax: 403.678.1524 www.canmore.ca

April 26, 2023

#### Vital Homes Build and Price Guideline

This memo is to inform you that, in accordance with Council policy, the Town engaged an independent Quantity Surveyor to set the Vital Homes Build and Price Guideline for 2023. Based on that analysis we are setting the build rate at \$279/sq.ft., effective on issuance of this memo.

This rate is in keeping with the analysis provided by the Quantity Surveyor, increased by 10% to acknowledge the high-level nature of the report. I appreciate the rate may cause some concern among industry members who may be building currently at a higher rate. I do acknowledge this, and in doing so would remind applicants who may be considering providing Vital Homes in their projects that Council policy also allows for adjustments to this rate, when supported by either the Statistics Canada construction index for the Calgary region, or an independently produced quantity survey. I can assure you that the Town is open to considering such adjustments given the construction cost variability we are all experiencing.

Lastly, I would suggest that given the ongoing fluctuations in construction costs, it is apparent that the current structure of the bonusing system for Vital Homes is not serving CCH or the building industry as well as it could. I propose that, once the current recruitment for a CCH manager is complete, the Town engage with BOWDA and CCH to review the current system with the goal of finding ways to improve it.

Regards,

Whithey Shithe

Whitney Smithers General Manager of Municipal Infrastructure